

UKU AGM Minutes – 10th September 2016

1. Attendance & Introductions

Present: Katie Allen, Chris Bamford, Lucy Barnes, Mark Bignal, Wayne Davey, Georgie Davin, Sam Gunbie, Simon Hill, Liam Kelly, Steve Kolthammer, Luke Tobiaisiewicz, Cat Tobiaisiewicz-Gale, Paul Unwin, Edward Vinnicombe, Patrick Ward

Simon Hill (SH) welcomed everyone to the meeting and provided a brief outline of the agenda.

2. Review 2015

Simon Hill and Wayne Davey (WD) presented a review of 2014 in financial and more general terms.

Financial Highlights	2015 (£k)	2014 (£k)	2013 (£k)
Turnover	1005	306	351
UKU business	275	223	187
GB programme	192	83	164
WU23	538		
Surplus	2	18	20
Reserves	79	77	59

- The formal accounts for 2015 to be signed off by board and submitted to Companies House & HMRC in Sept 2016
- UK-based events contributing most to growth in reserves (once WUGC effect removed)
- UKU does not have a documented policy on target reserve levels, but approach has been to err on side of building up reserves to a provide a secure financial base.
- GB programme is run on basis of breaking even. There was a particularly full GB programme during 2015.
- Reserves as of end 2015 were £79k, but it should be noted that approx. £15k of costs relating to WFDF 2016 World Ultimate & Guts Championships (WUGC) is included.

The following points were also discussed briefly

- The impact of hosting and running Worlds on other activities was larger than expected/planned/hoped.
- In the University divisions, the Men's outdoor championships became part of the "BUCS Wednesday leagues" starting Autumn 2015; Women's Outdoor Nationals was staged as a BUCS sanctioned event for the first time in April 2015.
- A full breakdown of the GB team results is shown in the table below
- We saw continued success at EUCF: Winners in Women's (Iceni) and Open (Clapham) – both retained titles; Reading bronze and SOTG in Mixed following their first Nationals title
- IOC granted full recognition to WFDF (helped by a great WU23s)

GB	World Championships Beach Ultimate WCBU						
	BM	BW	BX	BMM	BWM	BXM	BMGM
Position	2	3	13	4	3	5	8
Division Size	16	7	18	8	7	6	9
Spirit	10.82	10.44	11	10	11.67	12.5	11.89

GB	European Ultimate Championships EUC				
	M	W	X	MM	WM
Position	1	5	1	3	3
Division Size	17	19	18	7	7
Spirit	11.89	10.7	12.1	10.75	11.25

GB	World U23 Ultimate Championships WU23			European Youth Ultimate Championships EYUC			
	U23M	U23W	U23X	U20M	U20W	U17M	U17W
Position	4	8	5	3	7	3	5
Division Size	20	9	12	16	13	10	6
Spirit	10.3	10.22	10.8	10.13	11.25	10.71	9.83

3. Updates 2015-16

Given the meeting was taking place in September, SH also noted some key events from the year to date:

- Hosting the WUGC inevitably dominated much of the organisation's attention and focus. The event went very well despite some extremely challenging weather.
- UKU hired an additional member of staff into an administrator role in Jan 2016
- The school & club affiliation schemes running more effectively
 - School Affiliation scheme includes 5 free discs from Discraft sponsorship deal, now >90 schools have affiliated
 - Affiliated clubs still low at 24 clubs, but the idea is gradually gaining acceptance
- Events & Competitions:
 - Men's Uni outdoors completed first year in the BUCS Wed afternoon league structure in 2015-16; entries are up 10% for 2016-17.
 - University divisions continue to grow apart from an expected temporary dip in Men's outdoors as clubs adapt to new structure
 - We had to turn away 10 teams from London Calling, adding to push for more capacity in 2017
 - Finalised a 3-year agreement with Bournemouth University to host Beach Nationals at Sandbanks, Poole
- GB programme: 5 senior + 4 junior teams were in action during 2016. Results (table below) were generally below expectations, but congratulations to U20M and Master-Men's who both won bronze.
- Work to achieve NGB recognition with the UK Sports Councils has continued. The full application was submitted in Feb 2015, but there have been a number of significant delays that were outside our influence or control. We are hopeful of a decision before the end of 2016.
- Coaching Programme: continued progress with L1x (level 1 to non-players), but the planned programme of player skills clinics was postponed to be re-assessed post-Worlds.



	World Ultimate & Guts Championships WUGC					
	M	W	X	MM	WM	Guts
Position	5	13=	5	3	6	3
Division Size	30	25	30	17	11	8
Spirit	11.3	11	10.4	12.5	11.13	10.46

	World Ultimate Junior Championships WJUC		European Youth Ultimate Championships EYUC	
	U20M	U20W	U17M	U17W
Position	3	19	6	7
Division Size	30	20	11	8
Spirit	9.9	9.2	10.5	10.4

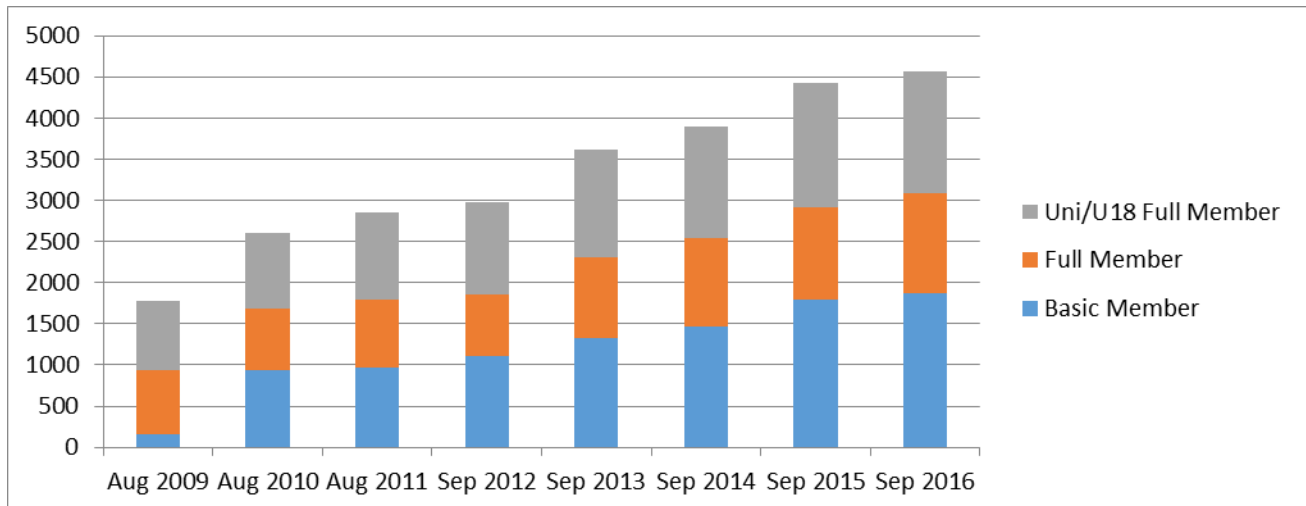
4. UK Ultimate Background Information

As usual some time was set aside to describe UKU's corporate structure and discuss some background information on the organisation for those people at the meeting that had not seen that information before.

4.1 Membership

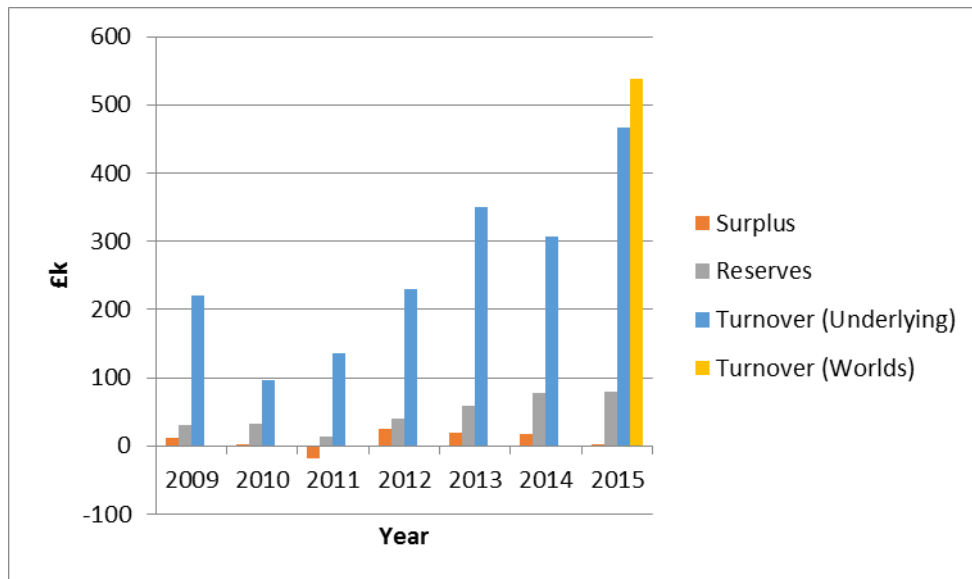
The following chart showing the ongoing growth in UKU membership was presented, noting that the growth in numbers had provided a growth in the organisation's income without any change the membership fees, which have remained fixed since the creation of the UK Ultimate Association in 2001.

Luke Tobiasiewicz suggested that the membership fees could be increased to provide additional funds to support the organisation's activities. Whilst it was broadly agreed that a small increase could probably be implemented without a major impact to the members, the board members confirmed that this would only be done alongside a very clear requirement for the additional income. It was suggested that many players would be happy to pay an additional fee to support certain programmes and SH took an action to add a "DONATE" button to the homepage of the website and/or alongside the membership renewal process.



4.2 Finances

The chart below shows surplus, reserves and turnover for each financial year since 2009. The turnover associated with WU23 is split out from the 2015 turnover figure to make it easier to compare with the preceding years.



- Strong competition structure and direct management of events has added strength to financial base
- Coach Education work is mostly, but not completely self-financing
- GB turnover can be large in some years (e.g. £192k in 2015) but is generally well controlled
- We are expecting a boost in reserves due to WU23/WUGC which will be available for re-investing in the sport.
- We are expecting the 2016 turnover to exceed £1.5M with some surplus arising from WUGC; work is ongoing to finalise the accounts from WUGC in particular.
- One impact of WUGC was that UKU became VAT registered in April 2016 which has added complexity to finances for the time being.

5. Any other business

There was no other business, and so the AGM was closed.